

# A WORLD OF OPPORTUNITY AWAITS FOR US ENTERPRISES IN JAPAN

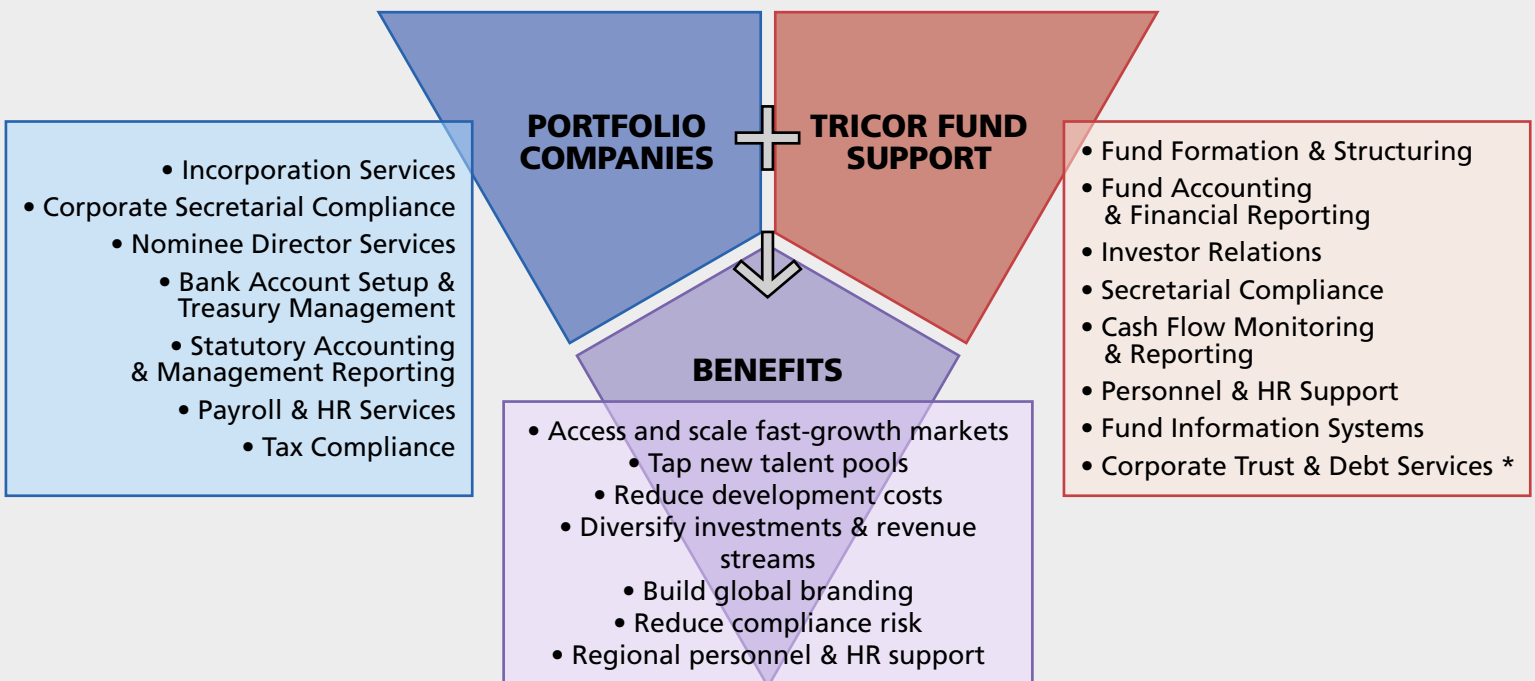
JAPAN IS LEADING THE WAY IN EQUITY INVESTMENT GROWTH

## GLOBAL VALUE CREATION FOR PE & VC MANAGERS

By 2020 the economies of Asia Pacific are expected to become larger than the rest of the world combined. Asia Pacific will also become home to the world's largest consumer class in 2020—and the growth won't stop there. The Asian Century is here and Tricolor Group's deep roots in Asia Pacific are helping Private Equity and Venture Capital Funds take advantage of the opportunities in the region.

## TRICOR HELPS VENTURE CAPITAL & PRIVATE EQUITY UNLOCK THEIR GROWTH STORY IN JAPAN & BEYOND

Tricolor provides a one stop solution to support funds and their portfolio companies expand and thrive in the region.



\* See Madison Pacific services on next page

## ABOUT TRICOR GROUP

Tricor Group (Tricor) is the leading business expansion specialist in Asia, with global knowledge and local expertise in business, corporate, investor, human resources & payroll, corporate trust & debt services, and strategic business advisory.

Tricor provides the building blocks for, and catalyzes every stage of your business growth, from incorporation to IPO.

Strategically headquartered in Hong Kong, we operate out of 21 countries / territories and across a network of 47 offices. Tricor serves 50,000 clients, including ~2,000 companies publicly listed in Asia and over 40% of the Fortune Global 500 companies.

With 2,700 employees, of which 630 are certified professionals, we deliver critical functions to help ambitious companies accelerate their growth in Asia and beyond.

Tricor's advantage comes from deep industry experience, committed staff, technology-driven processes, standardized methodologies, constant attention to changes in laws and regulations and wide industry contacts.

Tricor is uniquely positioned to unlock the potential of your business, and help you stay one step ahead of today's diverse and fast-evolving regulatory environment.



**>50%**

of Tricor's US clients are VC or PE funded technology SMEs



**>40%**

of the Fortune Global 500 companies trust Tricor



**50,000+**

clients of all sizes across different industries



**2,000+**

companies listed across Asia Pacific



**47**

offices across the globe, headquartered out of Hong Kong



**630+**

certified professionals, including accountants, company secretaries

## TRICOR GROUP SERVICES:

- Incorporation of Legal Entities
- Ongoing Corporate Secretarial Compliance
- Treasury Management / Control Functions
- Payroll & HR Services
- Outsourced Accounting
- Executive Recruiting in Key Markets
- Corporate Tax & Sales Tax Compliance
- Bank Account Setup & Treasury Management Services
- Audit Preparation, Assistance & Statutory Accounts
- International Expansion Advice
- Access to Tricor's Global Network
- Trustee Services

## LOCAL EXPERTISE, REGIONAL & GLOBAL IMPACT

With a client retention rate of over 90%, Tricor has a longstanding legacy of helping US investors and businesses harness burgeoning opportunities across Asia Pacific. We have local experts on the ground who know the niche ins and outs of each market, all empowered by Tricor's dynamic suite of integrated services. Our clients receive bilingual service tailored to the needs of their growing enterprise.

## ABOUT MADISON PACIFIC, TRICOR'S DEBT & TRUSTEE SERVICES COMPANY

Madison Pacific, a Tricor Company, is the independent premier provider of Corporate Trustee and Debt Services. Our services include Trust & Agency, Escrow & Custody, Asset Management and Directorships.

We have a particular focus and expertise in private equity, hedge funds and in general and with high yield, special situations or distressed lending in particular. We are regularly involved in debt transactions of all types including club and syndicated lending, DCM transactions and are frequently engaged on "new money" deals as well as replacement agent or trustee.

The Madison Pacific team comprises of seasoned finance and legal professionals with extensive years of experience and expertise in investments, asset management, structuring and securities services largely in emerging markets. The team is dedicated to providing timely, workable and innovative strategies by partnering with our clients to develop and implement solutions for transaction and jurisdiction requirements.

With our head office based in Hong Kong and offices in Singapore, Beijing, Cayman Islands, and London (along with the broader Tricor network), Madison Pacific services its multinational clients including global banks, financial institutions, hedge and private equity funds, international, offshore and local law firms and corporates.

As a member of SWIFT, we have a safe and efficient communication channel to conduct cash and securities trades with other members across the financial sphere.

## TRICOR CAN HELP GUIDE YOUR JAPAN EXPANSION JOURNEY

Private Equity and Venture Capital Funds turn to Tricor to help them navigate the business and compliance environment in Japan and across Asia Pacific. Tricor works directly with Funds to help them set up and operate or working with Fund Operational Partners to support their portfolio. With over two decades of supporting the industry in the region Tricor's local expertise is unparalleled in the industry.

## MADISON PACIFIC SERVICES:

- **Trustee & Agency**
  - Bond Trustee for private, Euroclear or exchange listed bond issuance
  - Facility Agent and/or Security Trustee for bilateral syndicated or club bank or private equity lending
  - Successor Trustee and/or Security Trustee of defaulted transactions assisting leaders with enforcement and investment recovery
  - Corporate Trustee for unit trusts, CDOs and other specialised trusts structured for the marine or aviation industries
  - Scheme Trust Administrator following restructurings
  - Security Agent for onshore and offshore security
  - Principal Agent, Paying Agent and Registrar for loan facilities
  - Tabulation and Exchange Agent supporting the process of exchange listed bonds
- **Directorships**
  - Independent director services for hedge funds, private equity funds, SPVs and other structures
  - Act as Legal Representative in PRC
  - Nominee Director for Lenders
  - Creditor Committee Representative
- **Escrow & Custodial**
  - Facilitate business transactions using escrow or custodial arrangements
  - Safekeeping and custody of assets commonly used for sale and purchase transactions, mergers and acquisitions, project financing and realizations from liquidations or receiverships
  - Escrow Agent or Custodian holding assets including cash, shares (scripless and physical), documents and other properties
- **Asset Management**
  - Investment structuring and management
  - Existing portfolio management
  - Act as responsible officer on either an interim or long-term basis
- **Ancillary**
  - Meeting and voting services
  - Agent for the service of process to receive legal notices in Hong Kong, London and Singapore



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# MEET THE TEAM

## CONTACT US



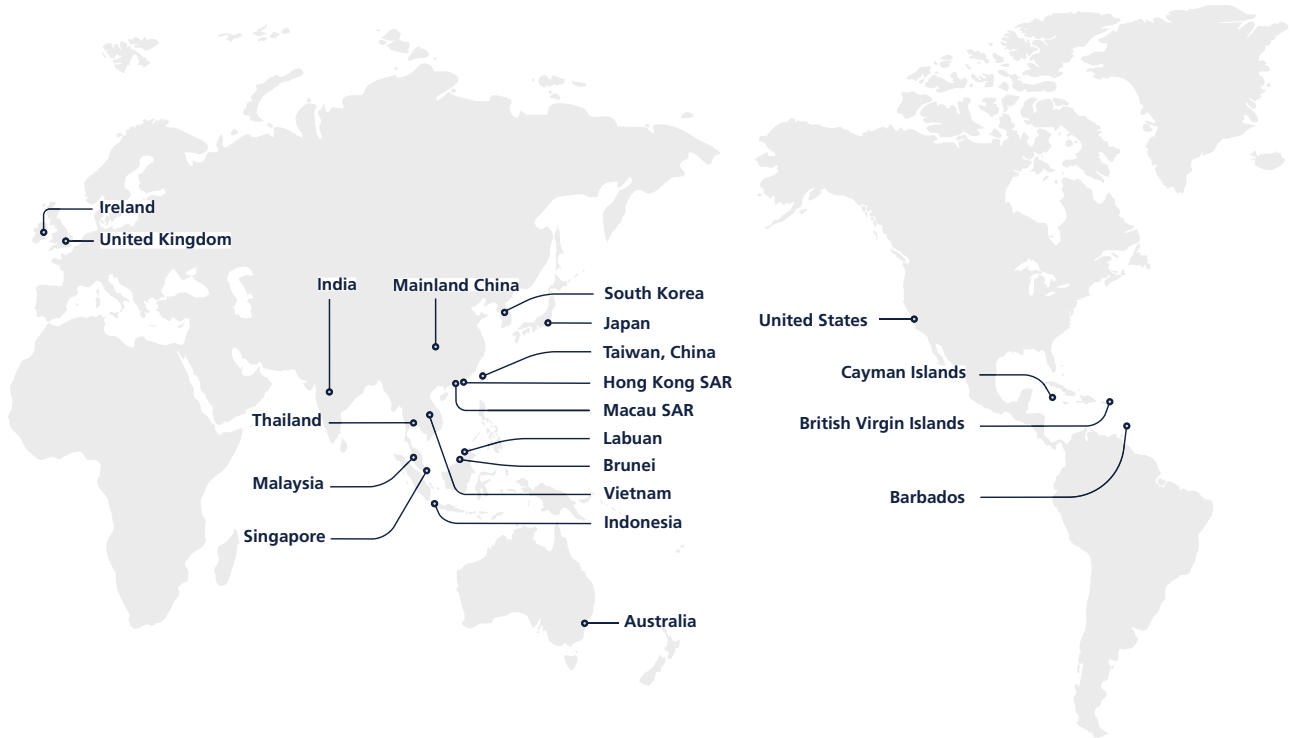
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 CAYMAN ISLANDS  
 INDIA

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 IRELAND  
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 LABUAN  
 MACAU SAR  
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 MALAYSIA

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